

Successful clients

Affordable testing and training, designed for you,
to ensure everything works as planned.

Success Story – Load/Stress testing

Borland load test showcases Platform Lab service and agility.

Borland®

Do you need a testing environment for three weeks? No problem. Need servers, bandwidth, a gigabyte switch, VPN access and lots of other things? No problem. Need it tomorrow and all done for less than the client was expecting? When you're talking to Platform Lab - that too is no problem.

Platform Lab provided Borland a full load test infrastructure designed exactly to their specifications in one day – and delivered it at 25% of their expected cost.

Borland, a leading provider of technology for software applications, had a very valued client – DHL.com - with a very specific need and challenge. The client wanted to perform a load and scalability test but did not have the environment to do so. In fact, neither did Borland. But the client had come to Borland for expert guidance, so something had to be arranged. Borland contacted the nation's only non-profit IT testing and training facility – Platform Lab -- to see they could do.

"I hadn't work with Platform Lab before but I knew of Steve and the facility," said Borland's Lisa Goodman. "I called him at 4pm on Wednesday afternoon and he called me back within minutes. And by the next day, Steve had a quote on what it would cost; and then the next day he had the environment ready to roll."

Though not an elaborate test environment, Platform Lab rapidly met Borland's testing specifications. They met it all with less than a 48 hour window and to top it all off, the 3 week test term cost Borland about 25% of their budgeted amount.

"They were amazing. They did not promise what they can't deliver and working with them was so easy," said Goodman. "Platform Lab delivered the environment we wanted, when we wanted it. And if "something needed to change, it was done right away. We had contact with other testing labs, but it was cost prohibitive and things took weeks to get done. But Platform Lab has great agility."

Who uses Platform Lab?

More than 185 firms utilize Platform Lab to improve quality and save money.

- Healthcare
- Finance/insurance
- National retailers
- IT consulting firms
- Software developers
- Government agencies

"And the ability to work remotely was another huge value because it allowed our consultant to work at their own home."

Borland was a very satisfied client, but if you ask Platform Lab, the primary reason for Borland's satisfaction is because Platform Lab helped them help their client. *"Our fast response and excellent customer service enabled Borland to provide the same to their client."* aid Platform Lab Director Steve Gruetter.

The best value in IT testing, anywhere.

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PLATFORM LAB

Contact us for a custom proposal to help you improve your IT testing and projects, and reduce costs.